



Hervey Bay Queensland

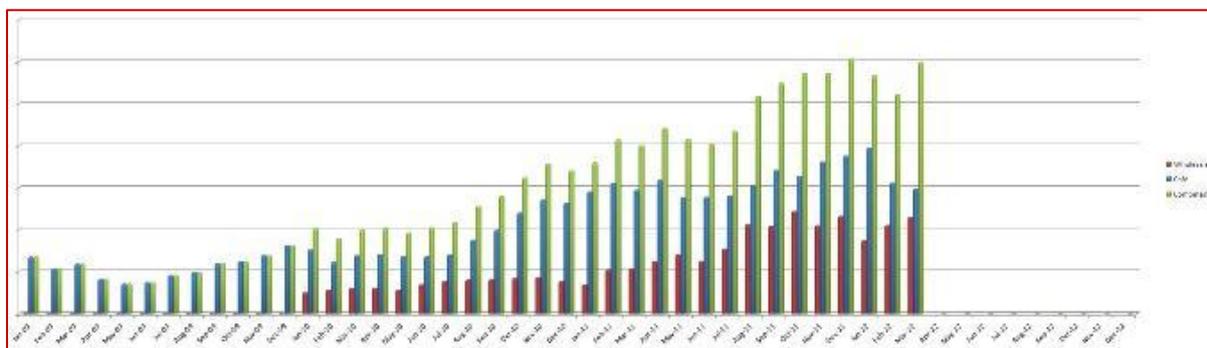
Since our very first contact with Melvin back in October 2009, we have been made to feel like part of the Sushi Machines Australia family. Melvin not only helped us source the right equipment to fit with our small but ever growing sushi demand, but he ensured we did not over spend on unnecessary capital given the size of our relatively small regional sushi market.

Melvin also spent time before we started to understand our existing business and to gain a vision for where we wanted to take it. Without Melvin's business consultancy expertise we would have been terribly lost and no doubt would have made several key mistakes.



Sushi To You Staff - January 2011

Melvin's expertise has guided us from being a *'small cafe that happen to sell a little sushi'* into a *'sushi bar'*, regarded as the finest on the Fraser Coast. This transition has seen our sales figures consistently growing even during the toughest of economic times (the GFC). The attached sales graph demonstrates our growth rates over the past 3 years (\$ values removed).



Melvin took the time to demonstrate not only the best practices in making high volumes of the best quality sushi rice, but he also taught me and my staff how to make great sushi and how to maximise our investment in the equipment. He even took the time to fly from his home in Perth all the way to Hervey Bay in Queensland, just to show us everything we needed to know.

We acknowledge that a tremendous amount of our business success is attributable to Melvin's commitment to us as one of his clients. It is for this reason that each time we decide to purchase more equipment, we go right back to Sushi Machines Australia knowing we will get the best possible advice, at the best possible price!

Kane Ansell

Proprietor
Sushi To You
Hervey Bay, Queensland

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